

MANAGEMENT - PLAN OF STUDY Concentration _____ CATALOG YEAR: 2010-2011

Management majors must choose a concentration in Entrepreneurship (E) or International Business (IB).

Name _____ PeopleSoft ID# _____ Anticipated Date of Completion _____
 Month / Year

Local Address _____ Phone (_____) _____

SAMPLE SEQUENCE OF REQUIRED COURSES, JUNIOR AND SENIOR YEARS

<u>Fifth Semester</u>	<u>Sixth Semester</u>	<u>Seventh Semester</u>	<u>Eighth Semester</u>
BADM 3001	BLAW 3175	MGMT 3225 (IB)	MGMT Concentration (IB)
ACCT 2101	MKTG 3101	MGMT 3234 (E)	MGMT Concentration (E/IB)
OPIM 3103	FNCE 3101	MGMT 3235 (E)	MGMT 4900
MGMT 3101	OPIM 3104	BADM 4070W	MGMT Concentration (E/IB)
MGMT 3230 (E)	BADM 4072	MGMT 4271	

****MAJOR REQUIRED COURSES:**

<u>Grade</u>	<u>Dept.</u>	<u>No.</u>	<u>Course Title</u>	<u>Credits</u>	<u>Additional Business Courses – NOT required</u>			
					<u>Grade</u>	<u>Dept.</u>	<u>No</u>	<u>Credits</u>
_____	ACCT	2001	Principles of Financial Accounting	3	_____	_____	_____	_____
_____	ACCT	2101	Principles of Managerial Accounting	3	_____	_____	_____	_____
_____	BADM	3001	Mobile Computing Lab I	1	_____	_____	_____	_____
_____	BADM	4070W	Effective Business Writing	1	_____	_____	_____	_____
_____	BADM	4072	Career Development in Business	1	_____	_____	_____	_____
_____	BLAW	3175	Legal & Ethical Environment of Business	3	_____	_____	_____	_____
_____	FNCE	3101	Financial Management	3	_____	_____	_____	_____
_____	MGMT	3101	Managerial & Interpersonal Behavior	3	Total Elective Credits			
_____	MGMT	4900	Strategy, Policy & Planning (Seniors Only)	3	_____	_____	_____	_____
_____	MKTG	3101	Introduction to Marketing Management	3	_____	_____	_____	_____
_____	OPIM	3103	Business Information Systems	3	_____	_____	_____	_____
_____	OPIM	3104	Operations Management	3	_____	_____	_____	_____
_____	MGMT	4271	Venture Consulting (Seniors Only)	3	_____	_____	_____	_____

****CONCENTRATION AREA: Remaining requirements completed through one of the concentrations below.**

ENTREPRENEURSHIP (E) Credits required = 15
 _____ MGMT 3230 Thinking, Acting & Managing Entrepreneurially
 _____ MGMT 3234 Opportunity Generation, Assess & Promotion
 _____ MGMT 3235 Venture Planning, Management & Growth
Choose two 3-credit courses from the following:
 _____ FNCE 4319 Entrepreneurial Finance
 _____ OPIM 3221 Business Database Systems
 _____ OPIM 4895 Special Topics: Web Development *Only Section*
 _____ MKTG Approved Elective¹ _____

INTERNATIONAL BUS. (IB) Credits required = 12
 _____ MGMT 3225 International Business
Choose three 3-credit courses from the following:
 _____ BLAW 3660 International Business Law
 _____ FNCE 3451 Econ for Global Business Decisions
 _____ FNCE 4305 Global Financial Management
 _____ FNCE 4893 Foreign Study (6 credits maximum)
 _____ MGMT 3245 Managerial Behavior/Cross Cultural
 _____ MGMT 4893 Foreign Study (6 credits maximum)
 _____ MKTG 3370 Global Marketing Strategy
 _____ MKTG 4893 Foreign Study (6 credits maximum)
 _____ MGMT/BUSN Elective (3000-4000) _____
 _____ MGMT/BUSN Elective (3000-4000) _____

¹ See www.business.uconn.edu/management/E.htm for a current list of approved MKTG electives that can count towards the concentration.

Entrepreneurship Concentration Total Required Credits: 48

Internat'l Business Conc. Total Required Credits: 45

Some of the course choices are not offered every term. Check course availability with the respective department at least 2 terms before you intend to graduate.

****MGMT 2.0 GPA RULE FOR GRADUATION:** Management majors are required to achieve a **cumulative** 2.0 grade point average for the total of **all** MGMT courses and all courses used to fulfill major requirements as listed above for which they have been registered (including grades for repeated courses) at the University of Connecticut, excluding grades and credits for independent studies and internships.

BUSINESS 2.0 RULES FOR GRADUATION: Students must earn at least a **cumulative** 2.0 grade point average for the total of **all** School of Business courses for which they have been registered, including grades for repeated course.

Total Credits Earned – Page One (this page) – 48/45 credits minimum _____ (48 for E or 45 for IB)
Total Credits Earned – Page Two – 60 credits minimum _____
Grand Total – 120 credits minimum _____

BRING THE SIGNED ORIGINAL TO BUSN 121 DURING THE FIRST FOUR WEEKS OF YOUR LAST SEMESTER.

Signature of Faculty Advisor _____

Date _____

STUDENTS ARE ULTIMATELY RESPONSIBLE FOR MEETING ALL DEGREE REQUIREMENTS.

