

MANAGEMENT - PLAN OF STUDY Concentration _____ CATALOG YEAR: 2009-2010

Management majors must choose a concentration in Entrepreneurship (E) or International Business (IB).

Name _____ PeopleSoft ID# _____ Anticipated Date of Completion _____
Month / Year

Local Address _____ Phone (_____) _____

SAMPLE SEQUENCE OF REQUIRED COURSES, JUNIOR AND SENIOR YEARS

<u>Fifth Semester</u>	<u>Sixth Semester</u>	<u>Seventh Semester</u>	<u>Eighth Semester</u>
BADM 3001	BLAW 3175	MGMT 3225 (IB)	MGMT Concentration (IB)
ACCT 2101*	MKTG 3101	MGMT 3234 (E)	MGMT Concentration (E/IB)
OPIM 3103C	FNCE 3101	MGMT 3235 (E)	MGMT 4900
MGMT 3101	OPIM 3104	MGMT 3070W	MGMT Concentration (E/IB)
MGMT 3230 (E)	BADM 4072	MGMT 4271	

***ACCT 2101:** (Open to Sophomores) should be taken as early as possible

2.0 RULE FOR GRADUATION: Business students must earn at least a 2.0 grade point average for the total of all School of Business courses for which they have been registered (*i.e.*, ACCT, BADM, BLAW, HCMG, HSMG, FNCE, MGMT, MKTG, OPIM). Computation of this GPA includes any grades of "F" even if the course has been successfully repeated.

PASS/FAIL RULE: No School of Business Course may be placed on PASS/FAIL, not even Business Course Electives!

<u>Grade</u>	<u>Dept.</u>	<u>No.</u>	<u>Course Title</u>	<u>Credits</u>	<u>Additional Business Courses – NOT required</u>			
					<u>Grade</u>	<u>Dept.</u>	<u>No</u>	<u>Credits</u>
_____	ACCT	2001	Principles of Financial Accounting	3	_____	_____	_____	_____
_____	ACCT	2101	Principles of Managerial Accounting	3	_____	_____	_____	_____
_____	BADM	3001	Mobile Computing Lab I	1	_____	_____	_____	_____
_____	BADM	4072	Career Development in Business	1	_____	_____	_____	_____
_____	BLAW	3175**	Legal & Ethical Environment of Business	3	_____	_____	_____	_____
_____	FNCE	3101	Financial Management	3	_____	_____	_____	_____
_____	MGMT	3101	Managerial & Interpersonal Behavior	3	_____	_____	_____	_____
_____	MGMT	3070W	Effective Business Writing (Semester 6 or 7)	1	Total Elective Credits _____			
_____	MGMT	4900	Strategy, Policy & Planning (Seniors Only)	3				
_____	MKTG	3101	Introduction to Marketing Management	3				
_____	OPIM	3103C	Business Information Systems	3				
_____	OPIM	3104	Operations Management	3				
_____	MGMT	4271	Venture Consulting (Seniors Only)	3				

***Entrepreneurship concentration students are strongly recommended to take the special section of BLAW 3175 with a focus on new ventures.*

ENTREPRENEURSHIP (E) Credits required = 15

- _____ MGMT 3230 Thinking, Acting & Managing Entrepreneurially
 - _____ MGMT 3234 Opportunity Generation, Assess & Promotion
 - _____ MGMT 3235 Venture Planning, Management & Growth
- Choose two 3-credit courses from the following:**
- _____ FNCE 4319 Entrepreneurial Finance
 - _____ OPIM 3221 Business Database Systems
 - _____ OPIM 4895 Special Topics: Web Development *Only Section*
 - _____ MKTG Approved Elective*** _____

****See www.business.uconn.edu/management/E.htm for a list of current approved MKTG electives that can count towards the concentration.*

INTERNATIONAL BUSINESS (IB) Credits required = 12

- _____ MGMT 3225 International Business
- Choose three 3-credit courses from the following:**
- _____ BLAW 3660 International Business Law
 - _____ FNCE 3451 Econ for Global Business Decisions
 - _____ FNCE 4305 Global Financial Management
 - _____ FNCE 4893 Foreign Study (6 credits maximum)
 - _____ MGMT 3245 Managerial Behavior/Cross Cultural
 - _____ MGMT 4893 Foreign Study (6 credits maximum)
 - _____ MKTG 3370 Global Marketing Strategy
 - _____ MKTG 4893 Foreign Study (6 credits maximum)
 - _____ MGMT/BUSN Elective (3000-4000) _____
 - _____ MGMT/BUSN Elective (3000-4000) _____

Entrepreneurship Concentration Total Required Credits: 48

Internat'l Business Conc. Total Required Credits: 45

Some of the course choices are not offered every term. Check course availability with the respective department at least 2 terms before you intend to graduate.

Total Credits Earned – Page One (this page) – 48/45 credits minimum _____ (48 for E or 45 for IB)
 Total Credits Earned – Page Two – 60 credits minimum _____
 Grand Total – 120 credits minimum _____

BRING THE SIGNED ORIGINAL TO BUSN 121 DURING THE FIRST FOUR WEEKS OF YOUR LAST SEMESTER.

Signature of Faculty Advisor _____

Date _____

STUDENTS ARE ULTIMATELY RESPONSIBLE FOR MEETING ALL DEGREE REQUIREMENTS.

